



THE HOMEOWNER'S CHEAT SHEET

Eight questions to ask anyone selling you a water system

Water systems are a fine business full of fine people — and a few pitches that count on you not knowing what to ask. These eight close that gap. Any seller worth your money answers all eight without flinching.

1 Which exact contaminants does this remove — and by how much?

Good answer: NSF/ANSI certification numbers and published test data. “Everything” is not an answer.

2 Which NSF/ANSI standard is it certified to?

42 = taste & odor · 53 = health contaminants · 58 = Reverse Osmosis (RO) · 44 = softeners · 401 = emerging chemicals. The number is the proof.

3 What did MY water test show?

A serious recommendation starts from your numbers — your utility's data plus a test at your tap — not a one-size pitch.

4 Does it treat one tap, or every tap?

Point-of-use vs whole-home changes everything: the install, the cost, and which problems it can actually solve.

5 What's the upkeep — and what does a year of it cost?

Filters, membranes, salt, descaling. A fair seller prices the ownership, not just the install.

6 What happens to my water pressure and flow?

Reverse Osmosis (RO) uses a storage tank; whole-home systems must be sized to the house. “Sized” is the word you want to hear.

7 Who installs it — and are they licensed?

A licensed plumber, permits where required, insurance and workers' comp. It's fine to ask for the license number.

8 How will we know it worked?

Before-and-after numbers at your tap. If they won't measure it, they're guessing.

Bring this list to anyone — including us. If a seller squirms at these questions, that tells you something too. We hand this sheet out because we like answering it.

Want all eight answered for YOUR house, free?

The in-home Home Water Checkup — no cost, no obligation.

myfreewaterreport.com/book

or call / text (703) 997-9757